

2019 YEAR IN REVIEW

COMPANY

> **CLOSED AN ASSET PURCHASE AGREEMENT WITH NEW ENERGY TECHNOLOGY (NET)**

> **AWARDS:**

- NC TECH Awards finalist for software category
- #34 on Triangle Business Journal's Fast 50 list
- #13 on NC Mid-Market Fast 40
- Vision Award in the Smart Buildings/IoT/Software Category for TheWorxHub™
- Triangle Business Journal Corporate Philanthropy Award
- Triangle Business Journal Diversity Award



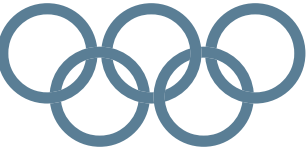


> **CELEBRATED OUR 20th BIRTHDAY!**

CLIENTS

1,219
new clients

12,000+
total clients

PRODUCTS

| WORK & ASSET | COMMUNITY DEVELOPMENT | EVENTS | ENERGY | CAPITAL FORECASTING |
|---|--|---|--|--|
| <p>Completed 39 MILLION work orders</p>  <p>if printed would fill 1,200 Encyclopedia Britannica sets</p> | <p>Processed \$400K per client using our online payments and citizen portal</p>  <p>the equivalent of 300 single family residential permits</p> | <p>Managed 51 MILLION hours of events</p>  <p>the length of 135,500 Summer Olympic Games</p> | <p>\$171 MILLION saved on electricity</p>  <p>that's enough to hire 3,167 electricians for a year</p> | <p>Tracked capital needs equivalent to the cost of</p>  <p>installing 6,000 NEW HVAC units</p> |
| <p>24,788,693 reactive work orders</p> <p>14,913,434 preventive work orders</p> <p>2,724,859 assets added</p> | <p>Total permits: 3,807,290</p> <p>Total licenses: 133,861</p> | <p># of events held: 9,812,558</p> <p>Hours invested: 51,284,539</p> | <p>12 billion gallons of water saved, which is enough to fill 18,545 Olympic-size pools</p> | <p>Spent on capital needs: \$57,918,940</p> <p>Capital needs projects completed: 954</p> |

*All client and product data reflect time period of November 2018 through October 2019